



Knowledge Guide East

Altice Sales



About Altice USA

Altice USA is a communications and media company that enables its customers through the power of connectivity. With a relentless focus on challenging today's norm while developing the telecommunication of the future, our products and services bring people closer together and connect them to the things that matter most to them, faster and more easily than ever before.

From high-speed broadband and ultra-HD video to digital advertising solutions, local news, and voice offerings, we are making connections possible around the country -- to businesses, to consumers, to communities, to schools, to hospitals, and everyone in between.

Central to how we operate is the idea of reinvention. Fearless reinvention at that. Our passion for challenging the way communication has always worked and believed in what's possible is rooted in our obsession for our customers, whose changing behaviors, expectations, and makeup are helping to shape the company we are today and the one we aspire to become.

And to meet the needs of our customers, we're building a company and a workforce that is equipped to deliver on the Altice USA promise. That means creating an environment that attracts and retains the best talent and reflects the ideas, perspectives, and backgrounds of the diverse communities and people that we serve across the country. Because we believe that great ideas and the chance to help deliver for our customers are opportunities that should come from every member of our team. And when our make-up and thinking reflects that of the world in which we live, we are a stronger company for it.

Altice USA has a rich DNA – a mindset – that helps bring our teams from across the company together and sets the tone for how we conduct ourselves. Our people are driven. They take chances, learn from their actions, and are accountable to themselves, their teams, the business, and, most importantly, our customers. Altice USA employees lean in and use their voices to challenge ideas and to celebrate one another. And they understand how they as individuals impact the greater team for the better.

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| Optimum Video | | | |
|---|-----------------|----------------------------------|----|
| | Price Per Month | Rate Code (Link) | |
| Broadcast Basic (Price varies by cluster) | \$19.95-24.99 | 22 / 27 | |
| Economy | \$69.99 | 61 | |
| Optimum Legacy Packages | Per month | | |
| Optimum Value | \$84.99 | 5V | |
| Optimum Preferred | \$94.99 | 5P | |
| Optimum Silver | \$119.99 | 5S | |
| Optimum Gold (Retired) | | | |
| Optimum Current Packages | Per month | | |
| Optimum Core | \$79.99 | C. | |
| Optimum Select | \$94.99 | A) | |
| Optimum Premier | \$129.99 | 5G | |
| Premium A La Carte's | Per month | | |
| Cinemax | +\$9.99 | !P | |
| HBO | +\$14.99 | P! | |
| Showtime | +\$10.99 | P^ | |
| Starz & Starz Encore | +\$9.99 | E. | |
| TMC | +\$9.99 | (P | |
| Playboy TV | +\$14.95 | 0V | |
| Sports A La Carte's | Per month | | |
| Optimum Sports & Entertainment Pack | +\$15 Core/Sel | +\$5 Premier | |
| Optimum College Sports Pack | +\$2.95 | 8P | |
| International Programming & Pricing | Per month | ½ Price (Promo) | |
| Optimum Africa | +\$6.95 | +\$3.45 | AH |
| Optimum Arabic | +\$9.95 | +\$4.95 | AK |
| Optimum Brazilian | +\$19.95 | +\$9.95 | BP |
| Optimum Caribbean | +\$6.95 | +\$3.45 | 9K |
| Optimum Chinese | +\$14.95 | +\$7.45 | C9 |
| Optimum En Español | +\$12.95 | +\$5.00 | 9D |
| Optimum Filipino | +\$14.95 | +\$7.45 | AM |
| Optimum French | +\$14.99 | | F! |
| Optimum German | +\$4.95 | +\$2.45 | NG |
| Optimum Greek | +\$14.95 | +\$7.45 | 1G |
| Optimum Israeli | +\$14.95 | +\$7.45 | IJ |
| Optimum Italian | +\$14.95 | +\$7.45 | BA |
| Optimum Japanese | +\$24.95 | +\$12.45 | KJ |
| Optimum Korean | +\$14.95 | +\$7.45 | B4 |
| Optimum Polish | +\$19.95 | +\$9.95 | PX |
| Optimum Portuguese | +\$10.95 | +\$5.45 | PG |
| Optimum Punjabi | +\$9.95 | +\$4.95 | PJ |
| Optimum Russian | +\$29.95 | +\$14.95 | 9B |
| Optimum South Asian | +\$24.95 | +\$12.45 | 1D |

| SVOD Al La Carte's | Price Per Month | Rate Code |
|---|--|-----------|
| Anime Network / here! / Funimation (TOKU) | +\$6.95 ea | Q0/T4/CB |
| Eros Now On-Demand | +\$9.95 | BY |
| Too Much For TV | +\$12.95 | T5 |
| Pay Per View | Price varies | |
| Pay Per View | | |
| Additional Services | Per month | |
| Cloud DVR Plus | +\$17.99 | RW/RM |
| Legacy Equipment Charges | Per month | |
| Scientific Atlantic Cable Box | \$11 | |
| Scientific Atlantic 8300 DVR | \$12.95 | |
| Current Equipment Charges | Per month | |
| Altice One | \$20 | 14 |
| Altice Mini | \$10 each | 13 |
| Altice Digital Adapter (HD-DTA) | \$5 each (Limit of 2 per account) | ^D |
| Apple TV 4K 32GB 5 th Generation | \$180 + tax \$10/18mo + tax | |
| Samsung Digital Cable Box | \$11 each | 94/3E |
| Cable Card | \$2.50 each | MU |
| Unreturned Equipment Fees | One time fee | |
| Altice One | \$212.00 | |
| Altice One Mini | \$132.00 | |
| Altice Digital Adapter (HD-DTA) | \$50.00 | |
| Altice One Remote | \$12.00 | |
| Altice One Rewind Buffer | \$12.00 | |
| Cable Box (Scientific Atlantic, Samsung) | \$185.00 | |
| Cable Card | \$40.00 | |
| Cisco Tuning Adapter | \$51.00 | |
| Digital Adapter | \$51.00 | |
| Digital Antenna | \$27.00 | |
| Digital Video Recorder (DVR) | \$345.00 | |
| Modem | \$100.00 | |
| Remote (Scientific Atlantic, Samsung, DTA) | \$5.00 | |
| Samsung Rewind Buffer | \$14.00 | |
| Smart Card | \$75.00 | |
| Wireless Router | \$80 | |
| Voice-Enabled Modem - 4 port | \$100.00 | |
| TV Surcharges | Per month | |
| Broadcast Station Surcharge | \$9.99* | SU |
| Sports Programming Surcharge | \$10.47* | |
| Premium Programming Outlet Fee (PPOF) | \$1.50 <small>CT, LI, NJ, Westchester</small> \$5.00 <small>NYC</small> | A0 |
| One Time Charges | One time fee | |
| Premium Channel Cancellation Fee | \$4.99 | EC- |

| | | |
|---|--------------------------|----|
| Optimum Online | | |
| Internet Speed Tiers | Per month | |
| Optimum 20 | \$59.99 | JA |
| Optimum 100/35* | \$89.99 | R) |
| Optimum 200/35 | +\$10 | 2M |
| Optimum 300/35 | +\$20 | 3M |
| Optimum 400/40 | +\$30 | HU |
| Optimum 600/40 | +\$40 | RB |
| Optimum 1 Gig 940/50 | +\$50 | (X |
| Equipment & Fees | Per month | |
| Arris TM1602A Modem | \$10 | CM |
| Altice DOCSIS 3.1 Advanced Wireless Voice Gateway 5 | \$10 | |
| Network Enhancement Fee | \$3.50* | F1 |
| McAfee Anti-Virus Protection | Per month | |
| McAfee Ant-Virus Protection | FREE (Subject to change) | |

| | | |
|--|--------------------------------|---------------|
| Optimum Voice | | |
| Voice Service | Per month | |
| Optimum Voice | \$34.95 | 2S |
| Additional Line (Max of 3) | +\$14.95 per line | MT |
| Additional Charges | One time fee | |
| Whole House Wiring | \$80 | HV |
| Optimum Service Plans | | |
| Optimum Service Plans | Per month | |
| Service Protection Plan | +\$7.99 | @R |
| Home Entertainment & Support by Asurion | +\$9.99 | GD |
| Premier Protection & Support by Asurion | +\$19.99 | #Y |
| Hello Tech by Hello Tech | One time charges. Prices vary. | |
| Installation Options | | |
| Installation Options | One time fee | |
| Standard Installation | \$99 | !A |
| Premium Installation | \$149 | ^P |
| Additional Outlet | +\$25 | |
| Additional Hardwired Device | +\$15 | |
| Altice Amplify by Devialet | | |
| Altice Amplify by Devialet | | |
| Altice Amplify by Devialet for Optimum customers | \$399 or \$15 per month | |
| Altice Amplify by Devialet for noncustomers | \$499 | |
| Altice Mobile | | |
| Altice Mobile | Customer | Non-Customer |
| Altice Mobile Residential Service (max of 5) | \$30 per line | \$40 per line |
| Altice Mobile Commercial Service (max of 10) | \$30 per line | \$40 per line |

Channel Lineup

Sports * News * Kids * Movies

| BASIC | CORE | SELECT | |
|---|--|---|---|
| ABC (WABC) Antenna TV Buzzr TV CBS (WCBS) Court TV (This TV) Cozi TV C-SPAN C-SPAN2 CW Start TV (Decades) Estrella FOX (WNYW) Heroes & Icons Home Shopping Network HSN2 iON TV (WPXN) Jewelry Television LAFF TV Live Well (HD Only) MeTV (WJLP) Movies! Network MY9 NBC (WNBC) News 12 News 12 Interactive News 12+ (Traffic & Weather) News 12 Varsity Interactive NHK World NYC Life (WNYE) NYS Legislative Channel Optimum Channel OTB PBS (WLIW) Public TV (WLIW) Create Public TV (WLIW) World QVC QVC2 Regional News Network (WRNN) ShopHQ (Evine) Telemundo (WNJU) TeleXitos Thirteen PBS (WNET) Thirteen PBS Kids TUDN (Univision) Trinity Broadcast Network (WTBY) Unimas WLNY Sting Ray Music Channels* | AMC ASPIRE BBC World News BET Bloomberg TV Bravo C-SPAN3 Cartoon Network CBS Sports Network Cheddar Business News Classic Arts Showcase CNBC CNN CNN Headline News Comedy Central Crime & Investigation (HD Only) Daystar Disney Channel Disney Jr E! ESPN ESPN 2 EuroNews EWTN Food Network Fox Business Network Fox News Channel Fox Sports 1 Freeform FX Home & Garden TV (HGTV) I24 News Jewish Broadcasting Service Lifetime Motor Trend Network (Velocity) HD Only MSG MSG Plus MSNBC MTV Nickelodeon NBCSN Oxygen Paramount Network Reelz Channel Sports Overflow 1 Sports Overflow 2 SportsNet New York (SNY) SundanceTV Syfy TBS Telecare The Impact Network (SD Only) The Weather Channel TNT TruTV USA Network WE TV YES | ACC Network American Heroes Channel A&E Animal Planet BBC America Boomerang BTN Centric CMT Cooking Channel Cowboy Channel Destination America Discovery Channel Discovery Family Channel DIY Network Disney XD ESPN Deportes ESPN News ESPNU Fox Deportes Fox Sports 2 Fuse FX Movie Channel FXX FYI Galavision Great American Country GSN Hallmark Channel Hallmark Movies & Mysteries History Channel ID (Investigation Discovery) IFC LOGO MLB Network MTV 2 MTV Classic MTV Live (HD Only) MTV Tr3s Nat Geo Wild National Geographic NBA TV NBC Universo NFL Network Nick Jr Nicktoons TV Olympic Channel (HD Only) (4K) OWN POP Science Channel SEC Network Smithsonian Channel (4K) Starz Encore Starz Encore Action Starz Encore Black Starz Encore Classic Starz Encore Espanol Starz Encore Family Starz Encore Suspense Starz Encore West Starz Encore Westerns Teen Nick | Tennis Channel The Golf Channel The Learning Channel Travel Channel Turner Classic Movies TV Land TV One Universal Kids (Sprout) TUDN (Univision Deportes) UP VH1 Viceland WGN America Z Living |
| | | | PREMIER |
| | | | beIN Sports beIN Sports Espanol BTN ESPN Goal Line/Buzzer Beater HBO HBO West HBO2 HBO2 West HBO Comedy HBO Family HBO Family West HBO Latino HBO Signature HBO Signature West HBO Zone Fox Soccer Plus Gol TV Lifetime Movie Network (LMN) MGM HD Outdoor Channel Showtime Showtime West Showtime Too Showtime Too West Showtime Beyond Showtime Extreme Showtime Family Zone Showtime Next Showtime Showcase Showtime Showcase West Showtime Women Sony Movie Channel Starz Starz Cinema Starz Comedy Starz Edge Starz in Black Starz Kids & Family Starz West Sportsman Channel TVG Network World Fishing Network |

Optimum TV Channel Lineups by area (Link)

Legacy Channel Lineup

Total channel counts include 50 Music Choice and Enhanced Interactive TV channels.

Optimum Gold

Over 450 channels, with over 150 in HD. Includes everything in Optimum Silver, Optimum Preferred, and Optimum Value, plus:

5 StarMAX
 ActionMAX
 beIN Sports
 beIN Sports en Español
 Cinemax
 Cinemáx
 Cinemax West
 ESPN Classic
 ESPN Goal Line/
 Buzzer Beater
 Fight Network
 Flix
 FNTSY Sports Network
 FOX Soccer Plus
 GOL TV
 GSN
 MavTV
 MoreMAX
 MovieMAX
 NFL RedZone
 NHL Network
 Outdoor Channel
 OuterMAX
 Sportsman Channel
 The Movie Channel (TMC)
 ThrillerMAX
 TMC West
 TMC Xtra
 TMC Xtra West
 TVG Network
 Willow GO
 World Fishing Network

Optimum Silver

Over 400 channels, with over 130 HD channels. Includes everything in Optimum Preferred and Optimum Value, plus:

Chiller
 cloo
 HBO
 HBO Comedy
 HBO Family
 HBO Family West
 HBO Latino
 HBO Signature
 HBO Signature West
 HBO West
 HBO Zone
 HBO2
 HBO2 West
 LMN
 Showtime
 Showtime Beyond
 Showtime Extreme
 Showtime Family Zone
 Showtime Next
 Showtime Showcase
 Showtime Showcase West
 Showtime Too
 Showtime Too West
 Showtime West
 Showtime Women
 Smithsonian Channel
 Starz
 Starz Cinema
 Starz Comedy
 Starz Edge
 Starz in Black
 Starz Kids & Family
 Starz On Demand
 Starz West

Optimum Preferred

Over 340 channels, with over 105 HD channels. Includes everything in Optimum Value, plus:

American Heroes Channel
 Barclay's Premier League
 BBC America
 BBC World News
 The Blaze
 BTN
 CBS Sports Network
 Centric
 CMT
 Cooking Channel
 Destination America
 Discovery Family Channel
 Disney XD
 DIY Network
 Starz Encore*
 Starz Encore Action*
 Starz Encore Black*
 Starz Encore Classic*
 Starz Encore Family*
 Starz Encore On Demand*
 Starz Encore Suspense*
 Starz Encore West*
 Starz Encore Westerns*
 ESPN Deportes
 ESPNEWS
 ESPNU
 Esquire
 EuroNews
 FOX Deportes
 FOX Sports 2
 Fusion
 Fx Movie Channel
 FYI
 The Golf Channel
 Great American Country

Hallmark Channel
 Hallmark Movies & Mysteries
 IFC
 Investigation Discovery
 Logo TV
 MLB Network
 MTV Hits
 MTV Tr3s
 NBC Universo
 Nat Geo Wild
 NBA TV
 NFL Network
 Nick Jr.
 Nicktoons TV
 OWN
 Palladia
 Pop TV
 Science Channel
 Sprout
 Sundance TV
 Teen Nick
 TV One
 Univisión Deportes Network
 UP
 VH1 Classic
 VH1 Soul
 VICELAND
 Z Living

Optimum Value

Over 260 channels, with over 80 HD channels.

A&E
 ABC
 AMC
 Animal Planet
 ASPiRE
 BET
 Bloomberg TV
 Boomerang
 Bravo
 C-SPAN 3 GO
 Cartoon Network
 CBS
 Classic Arts Showcase
 CNBC
 CNN
 CNN Headline News
 Comedy Central
 Crime & Investigation Network
 Daystar
 Discovery Channel
 Disney Channel
 Disney Junior
 E!
 ESPN
 ESPN2
 EWTN
 Food Network
 FOX
 FOX Business Network
 FOX News Channel
 FOX Sports 1
 Freeform
 fuse
 FX
 FXX
 Galavisión

HGTV
 History
 Lifetime
 MSG
 MSG Plus
 MSNBC
 MTV
 MTV2
 National Geographic Channel
 NBC
 NBCSN
 Nick
 Oxygen
 ReelzChannel
 Spike TV
 SportsNet New York
 Sports Overflow
 Syfy
 TBS
 Telecare
 Thirteen
 TLC
 TNT
 Travel Channel
 truTV
 Turner Classic Movies
 TV Land
 USA Network
 Universal
 Univision
 Velocity
 VH1
 WE tv
 WGN America
 The Weather Channel
 YES Network

*Optimum Gold Package has been retired.

Subscription Sports Packages & Pricing

Optimum Sports & Entertainment Pak: The Optimum Sports & Entertainment Pak offers 25 action-packed sports and entertainment channels to choose from. **Core & Select: \$15 mo / Premier: \$5 mo**

| | | | | |
|-----------------|-----------------|-------------|-------------------|------------------|
| beIN Sports | ESPN U | GOL TV | NFL Network | Tennis Channel |
| beIN Sports Esp | Fight Network | MAV TV | NFL RedZone | The Golf Channel |
| Big Ten | Fantasy Sports | MLB Network | NHL Network | TVG |
| CBS Sports | Fox Sports 2 | NBA TV | Outdoor Channel | Willow |
| ESPN Goal Line | Fox Soccer Plus | NBCSN | Sportsman Channel | World Fishing |



Optimum College Sports Pak: Enjoy 7 action-packed networks including Fox College Sports Atlantic, Fox College Sports Central, Fox College Sports Pacific, ESPNU, and our newest College Sports stations the ACC & SEC Networks. **\$2.95 mo/ Core and above.**



Seasonal Sports Packages: ESPN Full Court, ESPN GamePlan, MLS Direct Kick, NHL Center Ice, NBA League Pass, MLB Extra Innings, MLS [Major League Soccer] priced seasonally.

International Programming & Pricing

| International TV Package | Channel Lineup | Cost per month |
|--------------------------|--|----------------|
| Optimum Africa | <ul style="list-style-type: none"> Noire Africa TV Afrotainment Plus | \$6.95 |
| Optimum Arabic | <ul style="list-style-type: none"> ART | \$9.95 |
| Optimum Brazilian | <ul style="list-style-type: none"> Globo TV Record | \$19.95 |
| Optimum Caribbean | <ul style="list-style-type: none"> CEEN-TV CaribiVision TEMPO | \$6.95 |
| Optimum Chinese | <ul style="list-style-type: none"> Phoenix North American Chinese Channel Phoenix Info News Channel Chinese Channel/Sino TV ET Global NY CCTV-4 | \$14.95 |
| Optimum en Espanol | <ul style="list-style-type: none"> Optimum En Espanol Channel Lineup (Link) | \$12.95 |
| Optimum Filipino | <ul style="list-style-type: none"> The Filipino Channel GMA Pinoy TV | \$14.95 |
| Optimum French | <ul style="list-style-type: none"> BFMTV i24NEWS en Francais TV5 Monde | \$14.99 |
| Optimum German | <ul style="list-style-type: none"> DW Deutsch | \$4.95 |
| Optimum Greek | <ul style="list-style-type: none"> Antenna Satellite MEGA Cosmos | \$14.95 |
| Optimum Israeli | <ul style="list-style-type: none"> The Israeli Network | \$14.95 |
| Optimum Italian | <ul style="list-style-type: none"> Rai Italia MediaSet Italia | \$14.95 |
| Optimum Japanese | <ul style="list-style-type: none"> TV Japan | \$24.95 |
| Optimum Korean | <ul style="list-style-type: none"> MBC The Korean Channel KBS World CTS America | \$14.95 |
| Optimum Polish | <ul style="list-style-type: none"> iTVN TV Polonia TVN24 | \$19.95 |
| Optimum Portuguese | <ul style="list-style-type: none"> RTPi SPT | \$10.95 |
| Optimum Punjabi | <ul style="list-style-type: none"> Jus Punjabi | \$9.95 |
| Optimum South Asian | <ul style="list-style-type: none"> TV Asia ITV Gold Zee TV Willow SET Asia | \$24.95 |
| Optimum Russian | <ul style="list-style-type: none"> RTVi RTN Channel 1 Russia NTV America THT RTR Planeta Shanson TV | \$29.95 |

Optimum TV Features & A La Carte Subscriptions

| Package Name | Overview of Service Included | Monthly Cost |
|--|---|-----------------------------|
| Free On Demand | Access to free shows on-demand, like primetime shows from NBC popular kids shows on Disney, music videos from StingRay, and more. | FREE |
| TV to GO! | Watch TV on the go with some of your favorite shows and networks available, anytime, anywhere there is an internet connection. List of TV to GO channels (Link) | FREE |
| Movies On Demand | New releases straight from the theatre and a variety of other movies available to rent for 24-48 hours. | Priced individually. |
| Pay Per View | The next best thing to being at the big fight is watching it on Pay-Per-View. Whether it's boxing, UFC or WWE, Optimum always gets our customers front and center in the action. | |
| Sting Ray Music | Sting Ray Music Overview (Link) | Included |
| Anime Network on Demand | A Japanese style of animation, which is recognized by its distinctive look, the complexity of its characters, it's elaborate, highly serialized stories, and its often-biting satirical humor. | \$6.95 each |
| Funimation (TOKU) On-Demand | Delivers the most popular and sought after live-action titles, a wide variety of eye-catching anime and cult classics. | |
| here! On-Demand | Offers the world's largest LGBTQ library featuring hundreds of hours of award-winning movies, series, documentaries, and short films. | |
| EROS Now On-Demand | Features the best South Asian films and music videos, including classics and recent blockbusters. Bollywood music videos in categories such as Romantic, Blues, Dance, Classical/Folk, and more. | \$9.95 |
| Too Much For TV On Demand | It offers uncensored versions of TV shows that are censored during their first runs such as the Jerry Springer Show, Comedy Central Roasts, and more. Movies and shows featured are considered adult programming and are for mature audiences only. | \$12.95 |
| Playboy Channel & On-Demand | An adults-only premium television network focused on premium adult programming, including motion pictures, first-run television series, and specials. | \$14.95 |

Equipment & Surcharges

| SERVICE | OVERVIEW OF SERVICES INCLUDED | MONTHLY COST |
|--|---|--|
| Equipment Charges | | |
| Altice One | HD Only | \$20.00 mo. |
| Altice Mini | HD Only | \$10 mo. / each |
| Apple TV 4K 32GB 5 th Generation | HD Only (Altice One required) | \$180 + tax \$10/18 months + tax |
| Altice Digital Adapter (HD-DTA) | SD Works with Altice One. Limit of 2 per customer. | \$5.00 mo. / each |
| When more than 9 minis are connected, the WIFI provided may have difficulties connecting with the Altice One box. If this occurs, there are 4 Ethernet/LAN ports on the Altice One box where up to 4 additional Altice One Minis may be connected via hardwire (ethernet) to the Altice One directly. | | |
| Samsung Digital Box | HD/SD | \$11 mo. / each |
| Cable Card | SD | \$2.50 mo. / each |
| Premium Programming Outlet Fee [PPOF] Does not apply to Altice One Setup | Apply to all customers with Premium Channels and more than one cable box. (LMN & UP Does NOT trigger a PPOF.) | \$1.50 mo. / CT, LI, NJ, Westchester \$5.00 mo. / NYC |
| Broadcast Surcharge | For Economy and above | \$9.99 |
| Sports Surcharge | For Core and above | \$10.47 |
| One Time Charges | | |
| Premium Channel Cancellation Fee | Applies When Customer Drops A LA CARTE Premium Channel | \$4.99 |

Video Equipment



[Altice One Overview \(VIDEO Play 6:45 – 9:40\)](#)



[Apple TV 4K 32 GB 5th Generation Overview](#)



[Altice Digital Adapter \(HD-DTA\) Overview](#)



[Samsung Digital Cable Box Overview](#)

Altice One OS 3.1 *Click for product overview*

The Experience: One interface that combines all the content customers care about. Plus, innovative features that make it all mobile, smart, and simple.



4K Ultra HD

Altice One delivers a brilliant 4K Ultra HD video experience, so you can watch select movies and shows in 4x the resolution of HD.¹ For a schedule of upcoming 4K UHD events available on Channel 200, visit optimum.com/4K.

Altice One Interface

A centralized command center with a sleek and intuitive interface that guides you quickly to live TV shows, your recorded DVR shows, Apps and On Demand.

Voice Activated Remote

Bluetooth-enabled remote allows you to use voice commands to tune to a channel and find shows, plus get search results on actors, movies, your favorite sports and more.



Whole Home WiFi

Get powerful, built-in WiFi that delivers a 40% better WiFi experience, so you can stream, game and download from any room at superfast speeds.²

Home

Home makes it easier to discover all your favorites in one place. Find top live shows available to restart, live Sports content, Altice One quick tips, recently started and recorded programs, popular On Demand entertainment, and more.

A whole new world of sports

Personalize your sports menu with your favorite teams and leagues and quickly find what games are on now, later, and tomorrow. Plus, use the voice activated remote to find your sports.

Applications Currently Available on Altice One

| | | | | | |
|---------|-----------------|------------|---------------------|--------------|-----------------------|
| Netflix | News 12 | Newsy | Conde Nast Traveler | Cheddar | AKC |
| YouTube | News 12 Varsity | Glamour | CNET | YouTube Kids | Stingray Music |
| Pandora | TED | Epicurious | Golf Digest | I24 News | Stingray Music Videos |

Altice One 3.1 Applications

| APPLICATION | DESCRIPTION |
|-------------------------------|--|
| Netflix | A streaming service that allows our customers to watch a wide variety of award-winning TV shows, movies, documentaries, and more. |
| YouTube | The most popular video sharing site on the web today, with billions of videos. Videos range from Hollywood movie trailers, music videos, amateur vlogs, and more. |
| Pandora | A free streaming music service that creates personalized radio stations based on artist or song customers like. |
| News 12 | Dedicated to covering local news within the New York tri-state area. This app is available for free to Optimum customers & subscribers that receive News 12 on Comcast, Time Warner, and Service Electric cable systems. |
| News 12 Varsity | Watch the best high school sports coverage in the New York-New Jersey-Connecticut tri-state area, including live games, original shows, and highlights. |
| TED | Feed your curiosity and expand your world with TED Talks. Explore more than 3,000 TED Talks from remarkable people, by topic and mood, from tech and more. |
| Newsy | A national news network that creates video journalism. Newsy acts as a source for concise, unbiased video news and analysis covering the top stories from around the world.” |
| Glamour | Gives you instant access to the world’s hottest celebrities, the latest tips & tricks in beauty, and this season’s fashion must-haves. |
| Epicurious | It makes it easy to find the world’s best recipes, watch incredible food videos, and cook delicious meals. |
| Conde Nast Traveler | Creates images and narratives that let you immerse yourself in the wonder of travel. More than ever, they’re committed to inspiring life-changing travel experiences. |
| CNET | No. 1 source for tech news and reviews. |
| Golf Digest | Access to complete issues of Golf Digest, plus video instruction tips, interactive illustrations, and swing analysis created just for the app. |
| Cheddar | A unique and live approach to news in technology, media, and entertainment, Cheddar is broadcast daily from the floor of the New York Stock Exchange, with exclusive CEO and founder interviews, and profiles of the technologies and companies transforming our lives. |
| YouTube Kids | A safer and simpler version of YouTube for kids to explore the world through online video – from their favorite shows and music to learning how to build a model volcano and everything in between. There’s also a whole suite of parental controls, so parents can tailor the experience to their family’s needs. |
| I24 News | 24/7 international news and current affairs. |
| AKC | AKC, powered by the American Kennel Club, brings over 135 years of dog expertise to dog lovers the world over. |
| Stingray Music | Enjoy 2,000 additional ad-free music channels. |
| Stingray Music Video’s | Enjoy a library of 25,000 free music videos some available in 4K! |

Altice One FAQs

- 1. Is Altice One wireless?** The main Altice One box has the cable box, modem & router all built-in. This eliminates “extra” wires but not all. For example, Coax, HDMI & Power Cables will still be used.
- 2. Can I download additional applications through an app store?** Altice One does not have an app store and additional apps cannot be downloaded by the customer directly. As new applications become available they will be downloaded by the company remotely and will appear automatically.
- 3. Does a customer need all HD TV's to have Altice One?** Yes. If a customer has a TV that is not HD, the customer should be subscribing to a Samsung Setup.
- 4. Are all applications available on Altice One free to use?** Some are 100% free to use such as News12 while other applications like Pandora will have a free option with in-app purchases. Others like Netflix must be paid for to use.
- 5. Do all boxes display the time?** Only the main Altice Box will have the time displayed. The mini boxes will not show the time.
- 6. How strong is the router built into the Altice One?** There is an AC Router built-in that on average is 4x stronger than any other router we offer or have offered in the past.
- 7. Will the Altice Mini's act as WIFI extenders?** No. With Altice SMART WiFi this feature is no longer needed or available.
- 8. Do customers need to subscribe to all 3 services to get Altice One?** Customers must subscribe to at least Video & Internet service to be eligible for Altice One.
- 9. How do existing customers upgrade to Altice One?** Existing customers can contact customer service and set up an appointment to have a technician come out and switch them over to Altice One for a one-time charge of \$79 plus tax.
- 10. Is the Altice One a DVR?** The Altice One is not a DVR automatically. Customers must subscribe to Cloud DVR Plus to utilize those features.

The Altice One App



All your shows in one place. Watch Live TV or catch up on the latest movies and shows with On Demand from anywhere within your home. If you're a Cloud DVR customer, you can also watch and manage your Recordings directly from the Altice One App.

Features:

Watch:

- Watch Live TV, On Demand and Cloud DVR Recordings from anywhere inside your home
- With the TV to GO feature, watch programs from top networks anytime, anywhere
- Start watching a show on your device and resume watching the same show on your TV
- Watch an On-Demand or Cloud DVR program on your device and resume watching the same program on your TV
- Restart allows you to start select shows from the very beginning, even if you tune in late

Record:

- Schedule Cloud DVR Recordings
- View Scheduled and Recorded Lists
- Manage Scheduled and Recorded programs

Control:

- Use your device as a virtual remote control for your Altice One and Altice One Mini boxes
- Search using your voice or by keyword for things like Title, Actors or Genre
- Set up parental controls to restrict what your child can watch through the Altice One App
- Turn on features like Closed Captioning and SAP

Requirements:

- Available content and features are based on your current programming package and premium service. Not all content is available to stream at this time.
- An Optimum ID and Password or a Suddenlink ID and Password
- A WiFi connection

Visit Optimum.net/AlticeOneApp for more information.

Cloud DVR Plus



[Cloud DVR on Altice One Overview](#)

[Cloud DVR on Samsung Overview](#)

Welcome to Cloud DVR

Take total control of your TV-viewing experience and watch your recorded shows whenever you want.

- + Record up to 15 shows simultaneously while watching any live or pre-recorded show, from any cable box in the house.
- + Store up to 300 hours of SD or 75 hours of HD programs in your program library.
- + Start watching a recorded show in one room and finish it in another.
- + Rewind live TV for up to 30 minutes on the channel you're currently watching and the previous channel watched.
- + Watch DVR recordings anywhere in your home on a mobile device with the Altice One App.
- + Set preferences to make recording your favorite show, or an entire series, simple.
- + Adjust record settings during a show if your program runs longer than expected.
- + Use an unlimited number of TVs for whole-home viewing.
- + Control your viewing choices and more with parental controls.
- + Manage your DVR, schedule recordings and more, either with the Altice One App or online.

Optimum Online

Up to
1 Gig

If you want our best, our 1 Gig service with download speeds up to 940 Mbps is for you. Primed for handling the heaviest network usage activities.

Up to
600 Mbps

An ultra-fast connection to power your smart home and your connected devices. Multiple users can quickly stream 4K UHD content, download files, and game.

Up to
400 Mbps

Primed for multi-device streaming of 4K UHD content and all of your favorite music. Plus, enjoy multi-player gaming and download very large files on multiple devices.

Up to
200 Mbps

Welcome to a seamlessly connected experience. This speed is great for multi-device HD streaming, and downloading shows and large files.

| | Optimum 100 | Optimum 200 | Optimum 400 | Optimum 1 Gig |
|---------------------|---|---|---|---|
| Speeds | 100 Mbps downstream 35 Mbps upstream | 200 Mbps downstream 35 Mbps upstream | 400 Mbps downstream 40 Mbps upstream | 940 Mbps downstream 40 Mbps upstream |
| Monthly Rate | \$89.99 | Optimum Online Rate + \$10.00 | Optimum Online Rate + \$30.00 | Optimum Online Rate + \$50.00 |





Smart WiFi On Altice One (East) Sales Quick Reference Guide

Altice SMART WiFi

Smart WiFi is ideal for households with many devices and/or gamers because our Smart WiFi technology delivers an immersive, seamless experience.

- Delivers great WiFi coverage
- Simplifies the customer experience of connecting to WiFi by using only one WiFi network name (SSID)
- Intelligently uses WiFi steering to connect devices to the strongest signal
- Allows faster devices to communicate at faster rates and slower devices to communicate at slower rates, delivering a better customer WiFi experience

Optimum Online Equipment & Fees

| Equipment | |
|--|---|
|  | <p>The Altice DOCSIS 3.1 Advanced Wireless Voice Gateway 5 delivers multi-gigabit speeds and integrates the 4 following products into a single device. To get the gateway, a “Premium Installation” is required.</p> <ul style="list-style-type: none"> • Cable Modem • residential gateway with built-in 4-port gigabit Ethernet switch • 802.11ac dual-band concurrent Wi-Fi access point • 2-line multimedia terminal adapter for telephony. <p style="text-align: right;">\$10 per month (Optimum 600 Speed or above)</p> |
|  | <p>Arris TM1602A Modem (Samsung Setup Only) The modem is new or refurbished, depending on availability. It has a lifetime guarantee if the customer remains connected to Optimum Online.</p> <p style="text-align: right;">\$10 per month (Samsung Setup Only)</p> |
|  | <p>D-Link 868 AC Router (Samsung Setup Only) The router is new or refurbished, depending on availability. It has a lifetime guarantee if the customer remains connected to Optimum Online.</p> <p style="text-align: right;">(Samsung Setup Only)</p> |
|  | <p>Sagemcom 5260 AC Router The router is new or refurbished, depending on availability. It has a lifetime guarantee if the customer remains connected to Optimum Online.</p> <p style="text-align: right;">(Samsung Setup Only)</p> |
| Surcharge | |
| <p>Network Enhancement Fee: This fee enables us to continue to invest in our network and infrastructure to deliver the best technology and services possible</p> <p style="text-align: right;">\$3.50 per month.</p> | |

Note: Customers who cancel Optimum Online service or have their service suspended must return their router to Optimum. If the router is not returned, the customer will be billed \$50.00.

Internet Protection



Protecting customers online is a top priority for us. It's why we offer internet protection powered by McAfee, a trusted security software for all of their data, identity, and privacy on multiple devices. With Optimum Online customers can protect up to 20 devices - at no extra cost

Optimum WiFi



Optimum WiFi hotspots are a network of over 2 million free WiFi internet access points that allow customers to make high-speed internet connections on the go as easily as when they're connected at home. Optimum WiFi is 5x faster than 3G and 3x faster than 4G.

When customers use Optimum WiFi they can save on cellular data charges relating to their smartphones and tablets.

[Optimum WiFi Finder App](#) *Click for product overview*



Optimum customers can locate any of the Optimum WiFi Hotspots or Cable WiFi partner Hotspots whether their iOS device is connected to the internet or not. The App enables users to carry out quick searches for Hotspots. Results are resented in map or list view. Users will be able to get directions to the closest Optimum WiFi Hotspots from their current location. Subscribers can save a list of favorite locations, reference history of locations and access help.

Optimum Voice

Optimum Voice service is the latest and most advanced in voice communications, utilizing Optimum's Broadband technology. To subscribe to Optimum Voice, the customer must have Optimum Online. Customers can call any day, any time to anywhere in the United States*, Canada, Puerto Rico and the U.S. Virgin Islands with unlimited local, regional and long-distance calls.

Basic Functions:

- No time restrictions. Make your calls any time of the day or night.
- No per minute charges --- talk as long as you like.
- Option to request a new unlisted phone number, or keep the existing number.
- One easy-to-understand, unified bill for Video, Optimum Online, and Optimum Voice.
- FAX compatible.
- Alarm compatible.

**Including Alaska and Hawaii.*

| MONTHLY SERVICE INCLUDES | RATE |
|---|---|
| Unlimited calling to anywhere in the United States, Canada, Puerto Rico and U.S. Virgin Islands | \$34.95 / mo. |
| Up to 3 additional Optimum Voice lines | \$14.95 / mo. Per line |
| Whole House Wiring: Whole House Wiring is charged when a customer needs one or more phone jacks connected in their home. If a customer purchases a 2 nd -4 th additional line, a separate modem will be supplied at no additional cost. It's only when a customer has a phone connected to a jack attached to the wall that Whole House Wiring is charged. | \$80.00 |
| ADDITIONAL OPTIONS | |
| <ul style="list-style-type: none"> • Optimum Voice International Calling • No monthly plan fees, taxes or surcharges | <p>pricing varies</p> <p>Refer to Optimum.com</p> |

Optimum Voice Features & Benefits

| FEATURE | DESCRIPTION |
|---------------------------------|--|
| Anonymous Call Blocker | Anonymous Call Blocker blocks incoming calls from callers who block their Caller ID information. Those callers can dial *82 to unblock Caller ID. |
| Block Unwanted Callers | It provides the subscriber the ability to maintain a list of 32 numbers from which the subscriber does not want to accept incoming calls. |
| Busy Redial | When you get a busy signal, dial *66 to use Busy Redial, and Optimum Voice will call you back when the line you're calling is free. |
| Call Forwarding | Call Forwarding automatically redirects your incoming calls to a forwarding number so you never miss an important phone call. |
| Caller ID | Caller ID displays the name and telephone number of the incoming caller, provided they are not blocking that information. |
| Caller ID Blocking [*67] | Caller ID Blocking lets you hide your name and number when making a call and is available on a per-call basis. First, dial *67. You should hear a stutter tone indicating that Caller ID Blocking is active. After you hear the stutter tone, proceed to dial the number of the party you are calling. |
| Caller ID on Optimum TV | Optimum TV customers with Optimum Voice and Optimum Online, also get Caller ID on Optimum TV, which displays caller ID information on your TV, so you can screen your calls while you're watching your favorite shows and movies. |
| Call Return [*69] | Call Return (*69) identifies the last incoming caller to your line. Call Return (*69) will also automatically redial the last incoming telephone number for calls received from other Optimum Voice lines and from certain calls within your calling area. |
| Call Waiting | Call Waiting alerts you of incoming calls when you are on the phone and allows you to switch back and forth between calls. |
| Consumer Directory | Directory listings are published to Optimum Voice Directory Assistance, the National Directory Assistance Database, and White Pages directories. |
| Do Not Disturb | Allows OV subscribers to send all calls to an announcement indicating that they're |
| Enhanced 911 | Enhanced 911 service, sometimes referred to as E911, provides emergency services with the name, phone number, and home address associated with your account when 911 is dialed. |
| Enhanced Voicemail | Enhanced Voicemail provides all the features of an answering machine combined with the power of the Web. Like standard voicemail, you can listen to messages, create personal greetings, and access your mailbox from any location. |
| Find Me | With Find Me, calls to your Optimum Voice line will simultaneously ring up to three additional phone lines. |
| Free 411 | Unlimited free 411 Directory Assistance calls. |
| HD Calling | Less background noise, sharper sound quality, and increased clarity in phone conversations. To experience HD calling, customers and call recipients must subscribe to Optimum Voice and use HD-capable handsets. |
| Private Outbound Calling | Private Outbound Calling hides your name and number on all calls you make. The person you are calling will only see "Private" or a similar message on their caller ID screen. |
| 3-Way Calling | Three-Way Calling allows you to add a third party to your conversation. |
| VIP Ringing | With VIP Ringing, you can designate up to 32 telephone numbers to ring with a second, distinct ring tone. |

Optimum Voice International Calling Options



Call around the world with International calling.

Stay connected to family and friends around the world with our low international calling rates. Call over 65 destinations for as low as 2 cents per minute. Plus, our remote dial capability allows you to make international calls from any phone away from home, including your mobile phone or work phone. So, go ahead, there's no reason not to pick up the phone.

[Click Here for Current International Calling Rates](#)

Optimum Extended Dial Plan

| | | |
|---------------------|-------------------------------|---|
| American Samoa | Germany | Norway |
| Andorra | Gibraltar | Panama |
| Argentina | Greece | Peru |
| Australia | Guadeloupe | Poland |
| Austria | Guatemala | Portugal |
| Bahrain | Guam - W / Mobile | *Puerto Rico - W / Mobile |
| Belgium | Hong Kong - W / Mobile | Romania |
| Bermuda | Hungary | Russia |
| Brazil | Iceland | SAIPAN |
| Brunei - W / Mobile | India - W / Mobile | San Marino - W / Mobile |
| Bulgaria | Ireland (Republic of Ireland) | Singapore - W / Mobile |
| *Canada - W/Mobile | Israel | Slovakia |
| China - W / Mobile | Italy | Slovenia |
| Chile | Japan | South Africa |
| Costa Rica | LAOS | South Korea |
| Colombia | Latvia | Spain |
| Croatia | Luxembourg | Sweden |
| Cyprus | Macau W / Mobile | Switzerland |
| Czech Republic | Malaysia W / Mobile | Taiwan |
| Denmark | Malta | Thailand - W / Mobile |
| Dominican Republic | Martinique | Turkey |
| Estonia | Mexico | United Kingdom (Scotland, England, Wales, Northern Ireland) |
| Finland | Monaco | VATICAN |
| France | Netherlands | Venezuela |
| Georgia | New Zealand | Zambia |

Unlimited Landline calling to any of the countries listed above. Countries highlighted in **Yellow** include calling to Landlines *and* Mobile devices

500 Free Minutes per month for Length of Promotion. This Plan Is ONLY Available to New/Qualified Customers.

Installation Options

| | |
|--|--------------|
| <p>Standard Installation</p> <ul style="list-style-type: none"> • Unlimited pre-wired TV's (if the customer has working cable lines in place or existing STB with a competitor). • One device connected to WiFi. • One new cable line to a room inside the home. | \$99 |
| <p>Premium Installation</p> <ul style="list-style-type: none"> • Unlimited pre-wired TV's (if the customer has working cable lines in place or existing STB with a competitor). • Six devices connected to WiFi. • One new cable line to a room inside the home. • Will connect one Hardwired device within 6ft of the modem. • Altice Gateway Installation* • Altice White Glove Service <ul style="list-style-type: none"> ➢ Download the Altice One & Support App ➢ Give a tutorial demo on VOD, DVR, 4k content & the Voice Remote. ➢ Customers will be assisted with signing into News 12, Netflix, and other popular apps. | \$149 |
| <p>Additional Outlet (Cable run in room where one did not exist before)</p> | +\$25 |
| <p>Additional Hard-Wired Device (Connected via Ethernet cable within 6 feet of the modem) *Premium</p> | +\$15 |
| <p>Self-Installation for OOL & OV (No Technician Required)</p> | FREE |
| <ul style="list-style-type: none"> • Install and Restart orders for internet and phone only • Customers can complete the install using a Phone App or by clicking the link in their Order Confirmation email. • Equipment will be shipped. | |

Installation FAQs

- 1. What does a NEW outlet mean?** A NEW outlet means that there is currently no cable run into the room a customer is requesting equipment to be available.
- 2. What does the EXISTING outlet mean?** EXISTING means that the room already has an outlet in place.
- 3. What if a customer wants an EXISTING outlet moved 10 ft in the same room?** If you want an outlet moved in the same room, then that is included and is business as usual.
- 4. What if they place a splitter on an outlet and drill a hole into another room off an existing outlet; is that a news outlet?** If you want a cable/outlet run from one room to another, then this is considered a NEW outlet.
- 5. What if the customer has an alarm system, how is this handled?** If a customer has an alarm system, then they must upgrade to PREMIUM or pay the "Whole Home Wiring" fee of \$80. If a premium is chosen, then this is considered the "Hardwired Device" that is included as part of the premium.
- 6. Can additional charges for outlets & hardwired devices be waived by the management team?** These fees can NOT be waived.
- 7. Are customers charged Activation Fees in addition to the cost of installation?** No, we do not charge activation fees.
- 8. Is there a separate fee for whole house wiring?** Yes, only when a customer has a phone connected to a jack attached to the wall, Whole House Wiring is charged.
- 9. If a customer has more outlets in the home than what's to be installed do all the outlets get activated so a customer can choose to pick up an additional box later?** Only outlets with boxes will be activated. If they would like an outlet activated that does not have a box, then it will be \$15.
- 10. What is the charge for the relocation of an outlet?** If a customer wants an outlet moved in the same room, then that is included and is business as usual.



Two plan options. One great service.

Tech Advisor is included with both **Home Entertainment Protection & Support** and **Premier Protection & Support**, but the scope of support varies based on the plan.

Home Entertainment Protection & Support

provides unlimited support for virtually **all entertainment devices**, services and apps for **\$9.99 month**.

Tech Advisor Support Examples:

- DVD/Blu-ray player not working
- Video not streaming on a laptop or tablet
- Gaming system issues
- Bluetooth speakers not connecting
- TV/phone/tablet apps not opening

HEP&S Eligible Devices:

1. Tablets
2. LED / LCD / Plasma TVs
3. DVD Players & Blu-Ray players
4. Home Theater Systems
5. Gaming Systems

Premier Protection & Support

extends coverage to virtually **all connected devices**, services and apps within the home for **\$19.99 month**.

Device Protection Coverage:

Eligible devices are covered for failures due to defects in materials in workmanship, including those due to normal wear and tear and power surges.

Tech Advisor Support Examples:

All entertainment issues from **Home Entertainment Protection & Support**, as well as:

- Malware/virus on personal computers
- Wireless printer not syncing with Wi-Fi
- Nest thermostat not responding to commands from the app
- Web-based alarm system not responding

PP&S Eligible Devices:

1. Tablets
2. LED / LCD / Plasma TVs
3. DVD Players & Blu-Ray players
4. Home Theater Systems
5. Routers
6. External Hard Drivers
7. Printers
8. Landline Phones
9. Desktop, Laptops

Additional Service Plans



Optimum Service Protection Plan [\(Link\)](#)

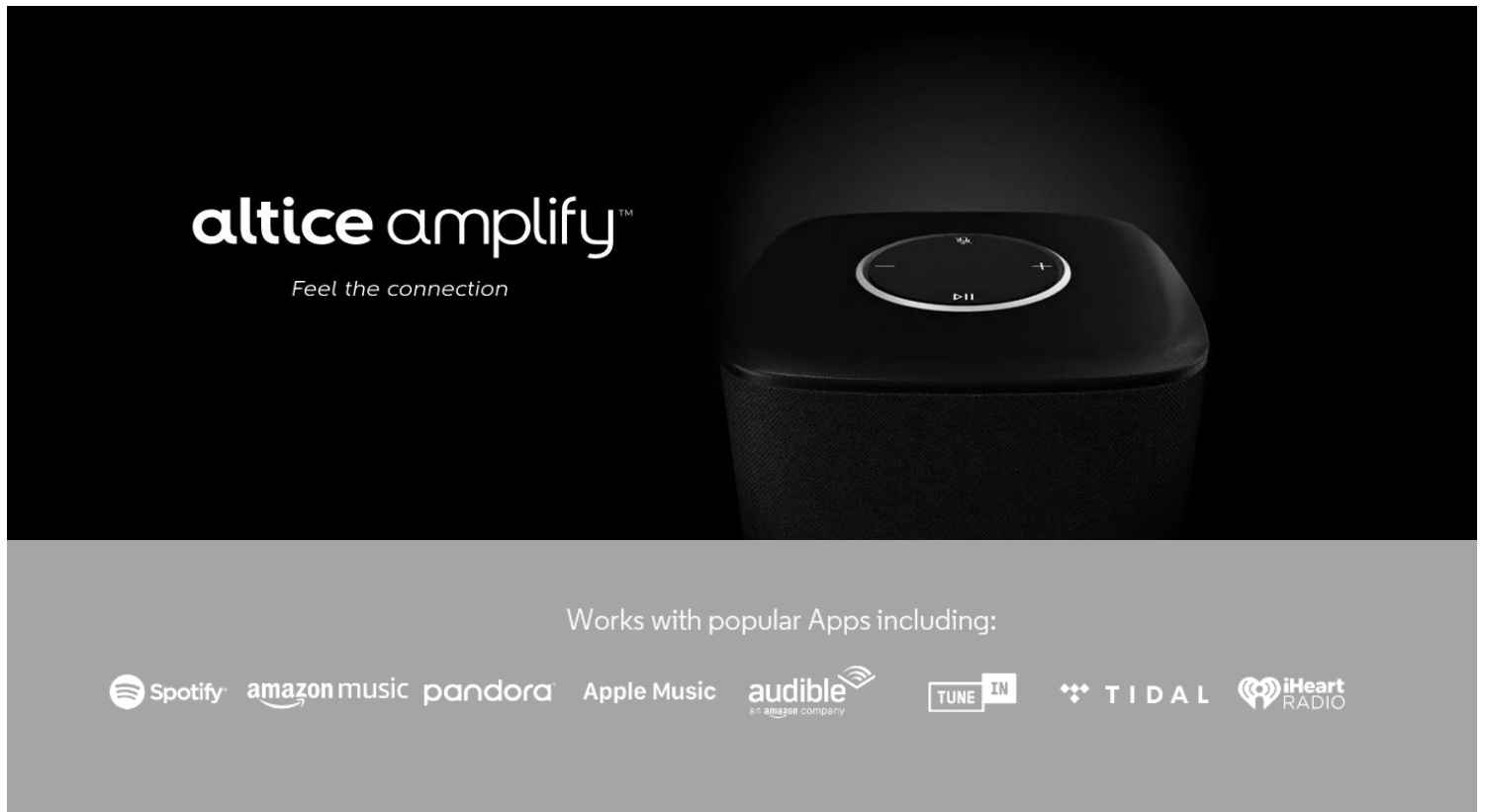
- \$7.99 per month
- In the event a problem exists with a customer's home wiring, jacks or connectors, plan subscribers will not be charged the service fee associated with the technician's home visit to resolve the issue.
- In the event a customer has an issue using their personal devices with our service, our representatives will work with them to resolve the problem and if a home visit is required, plan subscribers will not be charged the service fee.
- Our Optimum Service Center Representatives are always ready to help you get the most from our products and services. We will always give you as much time on the phone to educate you as needed. In the event a home visit is required for educational purposes, plan subscribers will not be charged the service fee.
- Priority status in the call queue when calling Optimum Support



HelloTech

With HelloTech, Optimum is a one stop shop for on-demand support for a complete range of in-home installation and support services. Whether a customer needs to mount a TV, set up a home theatre, or troubleshooting their wireless connections HelloTech will be there for them. One time charges range from only \$35 to \$129 depending on the project.

[Altice Amplify](#) *Click for product overview*



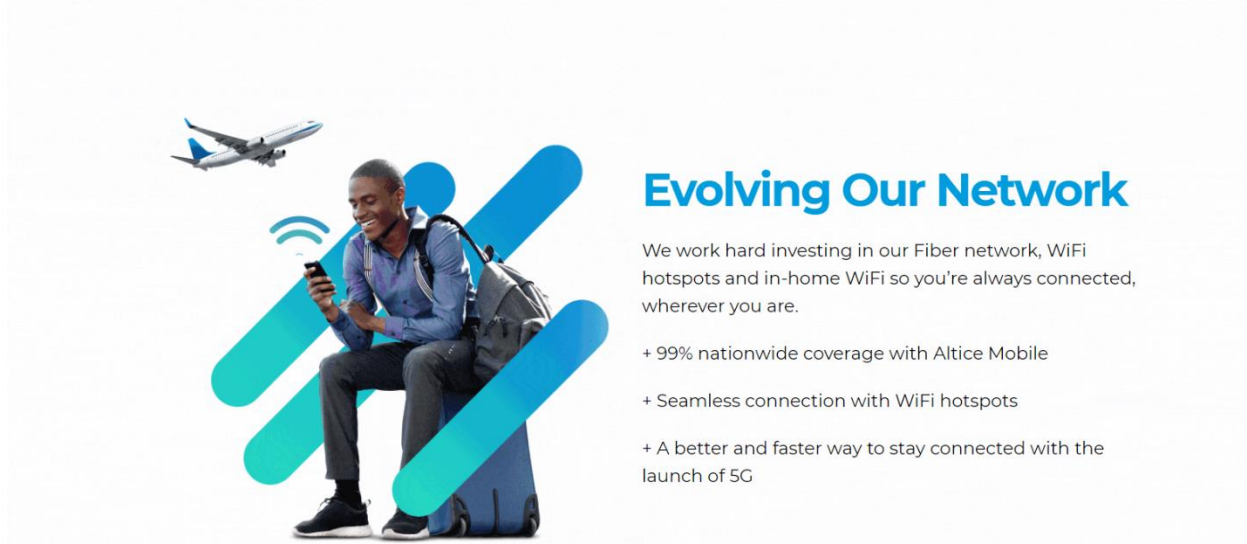
altice amplify™
Feel the connection

Works with popular Apps including:

Spotify amazon music pandora Apple Music audible an amazon company TUNE IN TIDAL iHeart RADIO

The advertisement features a black cylindrical speaker with a white control ring on top. The background is dark, and the text is white. Below the speaker, a grey bar contains the text 'Works with popular Apps including:' followed by logos for Spotify, amazon music, pandora, Apple Music, audible (an amazon company), TUNE IN, TIDAL, and iHeart RADIO.

[Altice Mobile](#) *Click for product overview*



Evolving Our Network

We work hard investing in our Fiber network, WiFi hotspots and in-home WiFi so you're always connected, wherever you are.

- + 99% nationwide coverage with Altice Mobile
- + Seamless connection with WiFi hotspots
- + A better and faster way to stay connected with the launch of 5G

The advertisement shows a man in a blue shirt and grey pants sitting on a suitcase, looking at his smartphone. A blue airplane is flying in the sky above him. The background is white with large, stylized blue and teal diagonal stripes.

Competitor Cancellation Fees

| Cancellation Fee After # of Months of Service... | Dish Network | DireTV | Verizon FiOS | Frontier |
|--|---|---|--|---|
| |  |  |  |  |
| | Cancellation Fee is prorated by multiplying \$xx.xx by the number of months remaining in the term commitment. | | | |
| | x = \$20.00 | x = \$20.00 | x = \$10.00 * | x = \$15.00 |
| 1 Month | \$480.00 | \$480.00 | Worry-Free Guarantee* | \$180.00 |
| 2 Months | \$460.00 | \$460.00 | \$230.00-\$350.00 | \$165.00 |
| 3 Months | \$440.00 | \$440.00 | \$220.00 | \$150.00 |
| 4 Months | \$420.00 | \$420.00 | \$210.00 | \$135.00 |
| 5 Months | \$400.00 | \$400.00 | \$200.00 | \$120.00 |
| 6 Months | \$380.00 | \$380.00 | \$190.00 | \$105.00 |
| 7 Months | \$360.00 | \$360.00 | \$180.00 | \$90.00 |
| 8 Months | \$340.00 | \$340.00 | \$170.00 | \$75.00 |
| 9 Months | \$320.00 | \$320.00 | \$160.00 | \$60.00 |
| 10 Months | \$300.00 | \$300.00 | \$150.00 | \$45.00 |
| 11 Months | \$280.00 | \$280.00 | \$140.00 | \$30.00 |
| 12 Months | \$260.00 | \$260.00 | \$130.00 | \$15.00 |
| 13 Months | \$240.00 | \$240.00 | \$120.00 | |
| 14 Months | \$220.00 | \$220.00 | \$110.00 | |
| 15 Months | \$200.00 | \$200.00 | \$100.00 | |
| 16 Months | \$180.00 | \$180.00 | \$90.00 | Frontier may charge an ETF of either \$200 [represented above] or \$100, depending on products and promo. |
| 17 Months | \$160.00 | \$160.00 | \$80.00 | |
| 18 Months | \$140.00 | \$140.00 | \$70.00 | |
| 19 Months | \$120.00 | \$120.00 | \$60.00 | |
| 20 Months | \$100.00 | \$100.00 | \$50.00 | |
| 21 Months | \$80.00 | \$80.00 | \$40.00 | |
| 22 Months | \$60.00 | \$60.00 | \$30.00 | |
| 23 Months | \$40.00 | \$40.00 | \$20.00 | |
| 24 Months | \$20.00 | \$20.00 | \$10.00 | |

Please visit the [KDB](#) for more information